



Understanding the Pharmacy Funding Cuts

Supporting Community Pharmacy across Avon



Aims of this one hour workshop

- Overview of the funding cuts
- Outline the changes from 1st Dec Implications to payments
- What this means to you & how to use the Income calculator
- How to approach the NEW Quality Payment Scheme
- Ways to improve the sustainability of your business
- Q & A Session



The Changes to Funding

- Total Funding
- Establishment Payment
- Single Activity Fee
- Pharmacy Access Scheme
- Quality Payments
- Integration Fund
- Market Entry & Terms of Service



Total Funding

- Unchanged from last offer to PSNC:
- £113m cut this year. (Dec 16 to Mar 17)
- Further £95m cut next year. (Apr 17 to Mar 18)
- From Dec 1st - NHS payment flows will see impact feed through in the advance payment in January.
- Will feel like 12% cut, during Jan, Feb, March, & April.



Establishment Payments

- Will be phased out by 2019/20
- Dec 1st - 20% reduction. (c.£400/month)
- April 1st - 40% reduction. (c£800/month)
- Remaining phasing to be agreed



Single Activity Fee

A number of fees are being combined:

- Dispensing Fee.
- Practice Payment.
- Repeat Dispensing Payment.
- £200 EPS Payment.
- **New fee 1st Dec- 31st March will be £1.13/item. Then £1.24**



- Late concession from Govt, but not materially relevant.
- Pharmacies more than 1 mile from their nearest pharmacy and dispensing <9,034 items per month.
- Review process in place.
- 1,356 pharmacies protected. **24 in Avon**
- Based on funding received in 2015/16, less 1% this year, 3% efficiency next year.
- Typically £11,600 this year, £17,600 next year.
- List is Locked from today !!
- List available on PSNC website. -
<http://psnc.org.uk/contract-it/pharmacy-access-scheme-phas/>



- Up to £300m fund over 5 years.
- To develop the clinical pharmacy practice in a wider range of primary care settings.
- Two pilots relevant to us: (National)
- PURMs service. (1 referral/pcy/month)
- Minor ailment referral. (no funding)



- Regulations to support pharmacies merging in an area, without creating a gap in the PNA to enable a new pharmacy to open have been drafted.
- These have yet to be consulted upon.
- Minister says these will be in place by Dec 1st.
- Govt. will be exploring separate Terms of Service for Distance Selling Pharmacies.



- Criteria such as
- HLP level 1
- Patient safety
- Earn points n=100.
- Worth around £6,400 per pharmacy.
- Payment twice a year (£75m total).
- Submission points with BSA
 - End April 2017
 - End November 2017



- So What Difference Does this Make to you??
- Lets look at the Income Calculator



- Any Questions



So what can we do now?

- How to approach the NEW Quality Payment Scheme
- Ways to improve the sustainability of your business



- **Quality Payment Scheme**



Quality Payments Scheme

- **The gateway criteria:**
 - Provision of at least **ONE** specified Advanced Service
 - Have their [NHS Choices entry up to date](#)
 - Have the ability to send and receive [NHS mail](#)
 - Ongoing utilisation of the [Electronic Prescriptions](#)



Payment Mechanic

Four Gateway Questions

One Advanced Service

NHS Mail

NHS Choices

EPS

Paid Yearly

HLP Level 1

Patient Safety –
Written report

CPPQ on NHS
Choices

Paid Twice
per Year

Safeguarding

SCR

NHS111 up
to date

Asthma
Review

Workforce



Quality Payments

- **Patient Safety – 20 Points**
 - Production of a written report that demonstrates evidence of analysis, learning and action taken in response to near misses and patient safety incidents, including implementation of national patient safety alerts and having shared learning
- **Patient Safety – 10 Points**
 - 80% of registered pharmacy professionals (Pharmacists and Technicians) have achieved level 2 safeguarding status for children and vulnerable adults within the last two years



Quality Payments

- **Patient Experience - 5 Points**
 - Results of patient experience survey from the last 12 months published on the pharmacy's NHS Choices page
- **Public health – 20 Points**
 - Healthy Living Pharmacy level 1(self- assessment)
- **Digital – 5 Points**
 - NHS111 Directory of Services entry up to date at review point
- **Clinical Effectiveness – 20 Points**
 - Asthma patients dispensed more than 6 short acting bronchodilator inhalers without any corticosteroid inhaler within a 6 month period are referred to an appropriate health care professional for an asthma review.
- **Workforce – 10 Points**
 - 80% of all pharmacy staff working in patient facing roles are trained 'Dementia Friends'



Value to you

- Each point is worth a minimum of £64
 - 100 points = £6,400
- If only half the pharmacies complete each point can then be worth a maximum of £128
 - 100 points = £12,800
- If you don't claim the money it will go to someone else



Quality Payment Scheme

Quality Payment Scheme

The **Quality Payment Scheme** entitles a pharmacy to claim **£6,400 per year** for outcomes.

To enable you to track your progress this Assessment has been created. It also links to PharmOutcomes services to enable you to collate some of the evidence required.

Gateway Questions

The **four gateway** questions must be green for you to be able to claim any payment.

Payment

You will claim at the end of **April** and **November** via the BSA.

Avon LPC Support

Avon LPC will closely monitor this assessment and will offer help and support to those pharmacies that

FOUR Gateway Questions - All four must be green

FOUR Gateway Questions - All four must be green

You are actively using EPS

No
 Yes

Reveal Plans

Your NHS Choices profile is up to date.
For guidance on how to achieve, click [here](#).

No
 Yes

Reveal Plans

You have an NHS.net email account.
For help in getting an NHS.net email account click [here](#).

No
 Yes

Reveal Plans

You have delivered at least one advanced service.
This is likely to be an MUR or NMS

No
 Yes

Reveal Plans

Patient Safety - Written Report 20 points

Completed a written report that demonstrates evidence of analysis, learning and action taken in response to near misses and patient safety incidents, including implementation of national patient safety alerts and having shared learning.

No
 Yes

PharmOutcomes Support Services
Near Miss Analysis

Reveal Plans

Support Tools

Clinical Effectiveness Service

Name

Accessible Info Need? Yes No
Have you identified any needs of the individual to ensure information provided is accessible?

Needs Identified

Date of Birth
Enter as dd-mmm-yyyy (eg 23-Feb-1989)

Gender Male Female Trans

Ethnicity

Postcode

Address

NHS Number
If neither the client nor the provider know the NHS Number, you can enter "Unknown". If the client has never been issued with an NHS Number, you can enter "Not Issued".

GP Surgery

Asthmatic Prescribing Information

Number of
 bronchodilators
 dispensed in last 6
 months

Any corticosteroids Yes No
 prescribed?

Pharmacist contact details

Pharmacist name

Near Miss Analysis Service

Date of near miss

Near Miss Analysis

Use this template to record you near misses. You can then produce a report based on your pharmacies entries to submit as part of your Quality Payment.

Click report (on the headings above) and then scroll down to access your pharmacy reports

Details of correct
 product

Quantity

Type of near miss

- Wrong product
- Out of date product
- Wrong formulation
- Wrong / transposed / omitted label
- Missing item
- Wrong patient name
- Misread prescription
- Wrong quantity
- Wrong strength
- Compliance aid involved

Tick all that apply

Time of near miss

Following the near miss, what did you do?

Sharing the learning

- Team meeting
- Shelf edge markers
- Procedure reviews
- Other



What will you do differently to
deliver fill the funding gap?



Maximise what we have now!

- MURs:
 - NMS:
 - Flu
 - Emergency Supply of POMs
 - Support to Stop
 - Sexual Health
 - MAS (Bristol)
 - Private PGDs.....
-
- Get “Paid” for what you do !!

